CONCORD NEW ENERGY

Concord New Energy Group Ltd.(0182.hk)

—— An Experienced Wind & Solar Developer and Operator

2021 Interim Results Presentation

4th Aug. 2021

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1H2020 Financial Summary

Unit: Million RMB

		As of 30th Jun. 2021	As of 31st Dec. 2020	Change
Key Financial Data	Total Assets	20,084.31	19,528.28	2.85%
	Net Assets	6,706.97	6,494.50	3.27%
	Cash and Cash Equivalents	1,777.06	2,608.07	-31.9%
		As of 30th Jun. 2021	**As of 30th Jun. 2020**	**Change**
	Revenue	970.26	999.54	-2.93%
	Profit Attributable to Owners of the Company	403.21	379.39	6.28%
	Fully Diluted EPS	4.85 cents	4.31 cents	12.53%
Segment Revenue	**Power Generation[1]**	**865.34**	**908.42**	**-4.74%**
	Others	104.92	91.12	15.14%
Segment Results[2]	**Power Generation**	**656.19**	**581.00**	**12.94%**
	Others	-34.37	2.64	-

1. *Power generation revenue from consolidated power plants*
2. *The Segment Results are the earnings before interest and tax and disposal gain. The Power Generation includes the power generation, URP release, deferred tax contribution and shared profits of joint ventures.*

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Profit Indicators Steadily Increased, Debt Ratio Continuously Decreased

	1H2021	1H2020	Change
Profit Attributable to Owners of the Company (Million RMB)	403.21	379.39	**6.3%**
Power Generation Profit (Million RMB)	530.03	486.54	**8.9%**
Retune on Equity（%）	6.31	6.16	**2.4%**
	1H2021	**2020**	**Change**
Assets Liability Ratio（%）（Assets Liability Ratio =Total Liability/Total Asset）	66.61	66.74	**-0.2%**

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Asset Structure Optimized Continuously, Power Generation Profits Increased Steadily

- **In 1H2021, the company's power generation business revenue accounted for 89%,and the power generation output and profits maintained a steady increase. The asset structure has been further optimized by selling assets with subsidy and high-quality grid parity projects put into operation successively.**

	Attributable Installed Capacity（MW）			Attributable Power Generation (GWh)			Power Generation Revenue (' 000RMB)			Attributable Power Generation Net Profit (' 000RMB)		
	1H2021	1H2020	Change	1H2021	1H2020	Change	1H2021	1H2020	Change	1H2021	1H2020	Change
Total	**2,406**	**2,266**	**6.2%**	**2,662**	**2,463**	**8.1%**	**865,340**	**908,418**	**-4.7%**	**530,033**	**486,017**	**9.1%**
Total Wholly-owned Power Plants	**1,775**	**1,576**	**12.6%**	**1,847**	**1,759**	**5.0%**	**865,340**	**908,418**	**-4.7%**	**409,397**	**390,746**	**4.8%**
Wind	1,592	1,273	25.1%	1,735	1,523	13.9%	771,186	722,084	6.8%	375,337	332,619	12.8%
Solar	183	303	-39.6%	112	236	-52.6%	94,154	186,334	-49.5%	34,060	58,127	-41.4%
Total Associates and JV Power Plants	**631**	**690**	**-8.6%**	**815**	**704**	**15.7%**	-	-	-	**120,636**	**95,271**	**26.6%**

Remark: Attributable Net Profit refers to the sum of net profit of power plants based on attributable calculation. The income of associates and JV power plants are not consolidated.

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Operating Indicators Continue to Improve, Significantly Superior to Industry Average

Operational Indicators	As of 30th June 2021	As of 30th June 2020	Change
Weighted Average Utilization Hours			
Wind Plants (attributable)	1,290 Hours	1,177 Hours	9.6%
Wind Plants (wholly-owned)	1,384 Hours	1,303 Hours	6.2%
PV Plants (attributable)	771 Hours	751 Hours	2.7%
PV Plants (wholly-owned)	742 Hours	743 Hours	-0.1%
Weighted Average Tariff (traded power adjustment considered)			
Wind Plants (attributable)	0.5118/kWh	0.5408/kWh	-5.36%
Wind Plants (wholly-owned)	0.5237/kWh	0.5690/kWh	-7.96%
PV Plants (attributable)	0.9398/kWh	0.9577/kWh	-1.87%
PV Plants (wholly-owned)	0.9405/kWh	0.9224/kWh	1.96%
Total Attributable Average Grid Curtailment	4.4%	4.7%	↓ 0.3 Percentage
Wind Plants (attributable)	3.8%	4.4%	↓ 0.6 Percentage
Wind Plants (wholly-owned)	4.0%	3.4%	↑ 0.6 Percentage
PV Plants (attributable)	14.1%	10.1%	↑ 4.0 Percentage
PV Plants (wholly-owned)	16.2%	11.1%	↑ 5.1 Percentage

Remark : in the 1H2020, the national average utilization hours of wind power was 1,212H， and 660H for the PV power

Projects Under Constriction Reached a Record High, Great Potential in the Future

- **Sufficient projects pipeline lays a solid foundation for the growth in the next three years**
- **In 1H2021, the projects under construction reached 1,743MW, hitting the highest construction scale level in history**

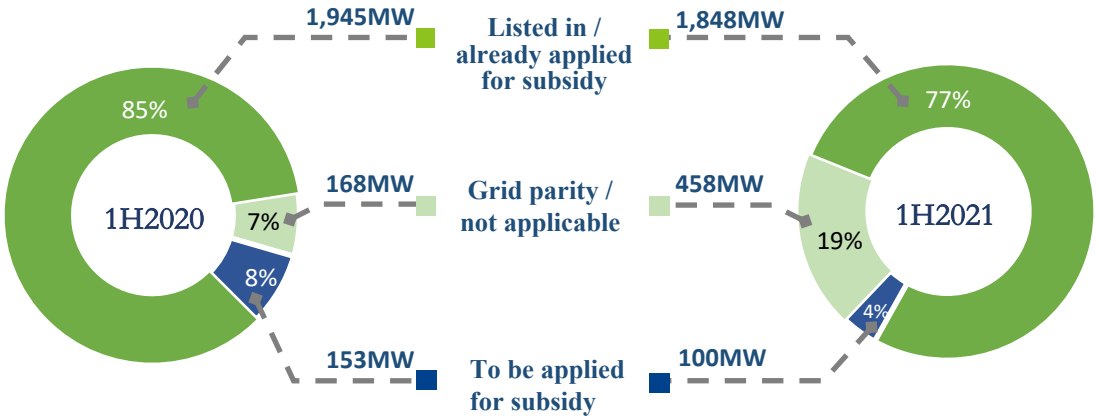
Projects Under Construction in 1H2021

No	Project	Province	Type	Capacity (MW)	Tariff
1	Fangzheng	Heilongjiang	Wind	50	Grid parity
2	Binxian	Heilongjiang	Wind	200	Grid parity
3	Dongda	Hunan	Wind	48	Grid parity
4	Guazhou	Gansu	Wind	100	Grid parity
5	Sanhelong	Liaoning	Wind	49.5	Trade price
6	Hailiban	Liaoning	Wind	49.5	Trade price
7	Xuwulin Phase II	Hebei	Wind	48	Grid parity
8	Danfeng	Yunnan	Wind	300	Trade price
9	Xianrendongpo	Yunnan	Wind	350	Trade price
10	Shiziling Phase Ⅰ	Guangxi	Wind	48	Grid parity
11	Fanshi Distributed	Shanxi	Wind	20	With subsidy
12	Wuying Distributed	Hubei	Wind	20	With subsidy
13	Xinfa D	Jilin	Wind	49.5	Grid parity
14	Xishui	Hubei	PV	40	Grid parity
15	Xiangbei	Hubei	PV	100	Grid parity
16	Nandagang	Hebei	PV	70	Grid parity
17	Dachaidan	Qinghai	PV	100	Grid parity
18	Huilai	Guangdong	PV	100	Grid parity
			Total	**1,743**	

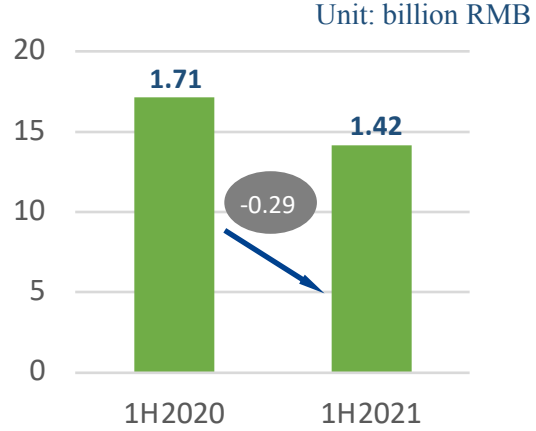
Continue to Promote Asset Replacement and Optimize Asset Quality

- **In 1H2021, attributable 97MW joint venture projects with subsidy were sold, which reduced 87 million subsidy receivable, and the return of funds reached 360 million.**
- **Through projects disposal, around 1 billion was received to support the development of grid parity projects in the 1H2021.**
- **There are 438MW grid parity projects in operation and 1,613MW are under construction. Through continuous asset replacement, asset quality will be significantly improved and the reliance on subsidy will be significantly lessened.**

Operational Projects Components



Wholly Owned Projects Subsidy Receivable Balance



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China's Carbon Market Officially Opened, GPC for Grid Parity Projects Launched

- **On July 16, 2021, China's carbon emissions trading market opened**
  - **China's carbon emissions trading market officially kicked off in Shanghai, and the management and trading center of CCER is preparing in Beijing.**
- **The issuance of Green Power Certificate (GPC) for grid parity projects has been officially launched and online trading has begun, which will increase the revenue of grid parity projects**
  - **China's first transaction of grid parity projects GPC closed the deal. At present, the transaction price of the grid parity projects GPC on the trading platform is basically around RMB 50/unit, but the transaction volume is relatively limited.**
  - **In May, the company's 3 projects of Wulanhua D, E, and F completed the grid parity projects GPC application and total 573,107 GPC were approved and issued, which were eligible for listing for transaction.**
  - **Taking a 50MW grid parity project as an example, assuming that GPC price is RMB 10-50 per unit, it is estimated that the annual income will increase by 1.5-7.5 million. The calculation is as follows:**

Capacity(MW)	Hours(H)	Annual Power Generation (GWh)	Number of Green Certificates	Unit Price of Green Certificates (RMB)	Revenue of Green Certificates('000RMB/Y)
50	3,000	150	150,000	10-50	1,500-7,500

Latest Industry Outlook

Latest Industry Outlook

In the first half of 2021, the electricity consumption of the society increased by 16.2% year-on-year. China's electricity demand continues to grow rapidly, and some provinces have already experienced power shortages.

In order to achieve the goal of carbon peak and carbon neutrality, the government proposed to build a new power system with new energy as the main body, and for the first time clarified the main position of new energy in the future power system.

Government established the long-term mechanisms, which clarified that the renewable energy target should based on the consumption quota instead of generation and also set up the diverse solutions for the grid-connection.

China's carbon emission trading market is officially launched. CCER is preparing for a management and trading center in Beijing. The green power certificate issuance of grid parity projects has been officially launched and a transaction has been conducted. The above may increase the income of grid parity projects.

The price of wind turbines has dropped sharply, and wind turbines continued to follow large-scale and intelligent development. The price of solar cells rose slightly in the first half of the year, but there has been a downward trend, and the overall price of the PV supply chain remains stable for the time being.

Latest Company Outlook

1. 1,743MW Construction Scale reaches a record high, company's future is promising
2. Annual utilization hours of wholly-owned wind power projects reached 1,384 hours，which is in the leading position of the industry
3. Company's debt ratio has further fallen

4. Attributable 97MW joint venture projects with subsidy were sold, further reducing the reliance on subsidy and improving the asset structure
5. Subsidy receivables accounted for 7.1% of total assets
6. Three projects of the company completed the application and issuance of 573,107 grid parity projects green power certificates.

Development Strategy and Prospects

- Company will seize the opportunity of favorable policies and technological progress, and will implement active development strategies.
- Company will continue to make great efforts on projects development, to achieve high-quality growth by continuously optimizing the asset quality.

Ensure the lowest LCOE in Industry by Taking Diversified Measures

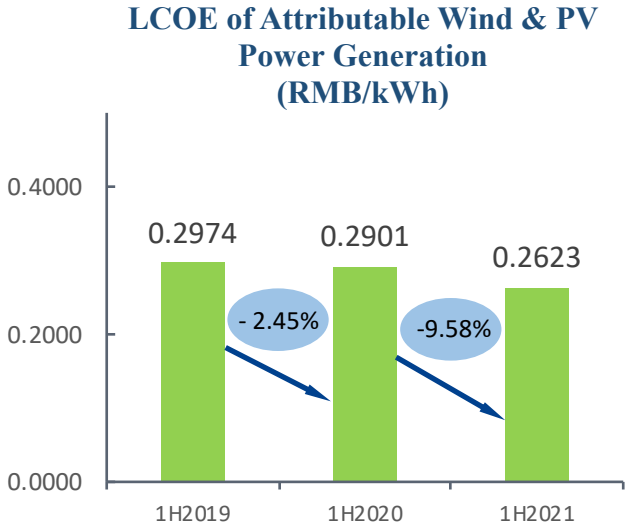
- **To pursue the lowest LCOE as the core competitiveness of the Group to welcome the advent of grid parity era**

I: To improve the project development quality, invest in the profitable projects

II: Actively optimize the design, new technologies, tracking and applying new turbine types, and new processes in the construction of the Group's invested projects and build high-quality, high-efficiency power plants

III: Implementing regional control, promoting the application of energy internet in power plants operation, refining management

IV: Optimizing the asset structure through capital replacement, further reducing the LCOE



Appendix

Company Overview

Concord New Energy Group Limited (0182.hk)

- Total Assets: 20.08bn
- Net Assets：6.71bn
- Net Profit：0.40bn

(As of 30th Jun. 2021 Unit: RMB)

Power Generation

- Investment in grid parity wind and PV projects
- Concord owns and operates **67** renewable power plants (attributable capacity **2,406**MW)

Other Businesses

- Consultation & Design
- Engineering Construction and Equipment Procurement
- Professional O&M, Intelligent Energy
- Finance Lease

Summary of Financial Statement

P&L(RMB'000)	1H2021	1H2020
Revenue	970,259	999,540
Cost of sales and services rendered	(332,739)	(357,088)
Gross profit	637,520	642,452
Other income	25,462	17,333
Other gains and losses, net	(732)	63,990
Impairment losses under expected credit loss model, net of reversal	10,830	(24,025)
Distribution and selling expenses	(5,859)	(6,134)
Administrative expenses	(135,091)	(156,700)
Other expenses	(208,255)	(202,575)
Share of profit of joint ventures	112,348	83,622
Share of profit of associates	7,476	6,186
Profit before income tax	443,699	424,149
Income tax expense	(27,028)	(42,579)
Profit for Reporting Period	416,671	381,570
Profit attributable to:		
Owners of the Company	403,213	379,389
Non-controlling interests	13,458	2,181

Asset (RMB'000)	1H2021	1H2020
Current assets	6,430,909	5,663,445
Non-current assets	13,653,402	13,864,836
Total assets	20,084,311	19,528,281
Current liabilities	(5,151,229)	(4,329,308)
Non-current liabilities	(8,226,111)	(8,704,471)
Total liabilities	(13,377,340)	(13,033,779)
Net current assets	1,279,680	1,334,137
Net Asset	6,706,971	6,494,502
Share Capital	72,412	72,412
Reserves	6,549,483	6,347,456

Cash Flow (RMB'000)	1H2021	1H2020
Net cash from operating activities	376,531	303,293
Net cash used in investing activities	(509,591)	(184,358)
Net cash from financing activities	(796,274)	(278,880)
Net increase/(decrease) in cash and cash equivalents	(929,334)	(159,945)
cash and bank balances	1,777,056	2,608,069

Total Liability (RMB'000)	13,377,340
Liability with Interest	8,590,456
Weighted Average Cost	6.19%
Medium and Long Term Borrowing (>5Years)	7,166,422

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Regional Statistic Data of Power Plants in Operation

Attributable Installed Capacity (MW)

	Power Plants of the Group			Wholly-owned Power Plants		
Business Segments	1H2021	1H2020	Change	1H2021	1H2020	Change
Wind Power Installed Capacity	2,216	1,952	13.5%	1,592	1,273	25.1%
PV Installed Capacity	190	314	-39.5%	183	303	-39.6%
Total	**2,406**	**2,266**	**6.2%**	**1,775**	**1,576**	**12.6%**

Attributable Power Generation (GWH)

	Attributable Power Generation in Total			Wholly-owned Power Plants		
Business Segments	1H2021	1H2020	Change	1H2021	1H2020	Change
Wind Power Generation	2,543.8	2,218.4	14.7%	1,735.4	1,523.4	13.9%
PV Power Generation	118.0	244.7	-51.8%	111.8	235.7	-52.6%
Total	**2,661.8**	**2,463.0**	**8.1%**	**1,847.2**	**1,759.2**	**5.0%**

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Wind Projects in Operation

3,142MW-Total Capacity; 2,216MW-Attributable Capacity

Associates and JV Projects: 624MW attributable installed

Year	Project	Regions	Province	Capacity (MW)	CNE's Stake	Tariff (RMB/kWh)	Attributable Capacity
2006	Chantu Phase I	NE	Liaoning	50.25	25%	0.64	12.56
2008	Erlianhaote Phase I	N	Inner Mongolia	21	49%	0.52	10.29
2009	Linchang Phase I	NE	Jilin	49.5	49%	0.61	24.26
2009	Zhaqi Phase I	N	Inner Mongolia	49.5	49%	0.54	24.26
2009	Heiyupao Phase I	NE	Jilin	49.5	49%	0.61	24.26
2010	Huadeng Phase I	N	Inner Mongolia	49.5	32%	0.54	15.84
2010	Huadeng Phase II	N	Inner Mongolia	49.5	32%	0.54	15.84
2010	Zhalute Phase II	N	Inner Mongolia	49.5	32%	0.54	15.84
2010	Zhalute Phase III	N	Inner Mongolia	49.5	32%	0.54	15.84
2010	Guazhou	NW	Gansu	201	51.5%	0.52	103.52
2011	Kailu	N	Inner Mongolia	49.5	32%	0.54	15.84
2011	Maniuhu	NE	Liaoning	49.5	30%	0.61	14.85
2011	Gulibengao	NE	Liaoning	49.5	30%	0.61	14.85
2013	Chaoyang Wanjia	NE	Liaoning	49.5	30%	0.61	14.85
2013	Guanshan	E	Anhui	48	49%	0.61	23.52
2013	Suzhou Fuli	E	Anhui	48	49%	0.61	23.52
2013	Jianghua	CS	Hunan	48	59%	0.61	28.32
2014	Zilingpu	CS	Hubei	48	59%	0.61	28.32
2014	Huolonggang	CS	Henan	49.5	59%	0.61	29.21
2014	Yantai Gaotuan	E	Shandong	48	49%	0.61	23.52
2016	Lingshan	E	Anhui	48	49%	0.61	23.52
2018	Shenzhagtang	CS	Hunan	48	25%	0.61	12
2018	Jingtang	CS	Hunan	48	25%	0.6	12
2019	Kailu Phase II	N	Inner Mongolia	50	32%	0.5	16
2019	Zhaqi Phase IV	N	Inner Mongolia	50	32%	0.5	16
2020	Kailu Phase II	N	Inner Mongolia	200	32%	0.5	64.32

Wholly-owned Projects: 1,592MW attributable installed

Year	Project	Regions	Province	Capacity (MW)	CNE's Stake	Tariff (RMB/kWh)	Attributable Capacity
2015	Feixi	E	Anhui	34	100%	0.61	34
2016	Jiepai	CS	Hunan	48	100%	0.61	48
2016	Jiagou	E	Anhui	48	100%	0.61	48
2016	Fuchuan Shijia	CS	Guangxi	48	100%	0.61	48
2016	Fuchuan Chaodong	CS	Guangxi	48	100%	0.61	48
2017	Wuhe	E	Anhui	48	100%	0.61	48
2017	Qiaotoupu	CS	Hunan	48	100%	0.61	48
2017	Xinzao	CS	Guangxi	48	100%	0.61	48
2017	Hongtang	CS	Hunan	48	100%	0.61	48
2017	Jinmen	CS	Hubei	48	100%	0.61	48
2018	Yushan	CS	Hubei	48	100%	0.61	48
2018	Zaoyang	CS	Hubei	47	100%	0.61	47
2018	Lixi	CS	Hubei	48	100%	0.6	48
2018	Jindashan	E	Anhui	50	100%	0.6	50
2019	Baimangying	CS	Hunan	48	100%	0.6	48
2019	Yushan Phase II	CS	Hubei	89	100%	0.57	89
2019	Wulanhua D	NE	Jilin	49.5	100%	0.3731	49.5
2019	Wulanhua E	NE	Jilin	49.5	100%	0.3731	49.5
2019	Wulanhua F	NE	Jilin	49.5	100%	0.3731	49.5
2020	Fanshi	N	Shanxi	100	100%	0.6	100
2020	Xuwulin	N	Hebei	48	100%	0.5	48
2020	Qiaodong	E	Anhui	50	100%	0.6	50
2020	Mengzhuling	CS	Hunan	50	100%	0.6	50
2020	Yingshanmiao	CS	Henan	50	100%	0.6	50
2020	Yilan	NE	Heilongjiang	200	100%	0.374	200
2020	Qiaobei	E	Anhui	100	100%	0.57	100
2021	Xinfa D	NE	Jilin	49.5	100%	0.3731	49.5

PV Projects in Operation

203MW-Total Capacity; 190MW-Attributable Capacity

Year	Projects	Regions	Province	Capacity (MW)	CNE's Stake	Tariff (RMB/kWh)	Attributable Capacity
Associates and JV Projects: **6.43 MW** attributable installed capacity							
2015	Zhaer	N	Inner Mongolia	20	32.16%	0.95	6.43
Controlled Projects: **183.22MW** attributable installed capacity							
2011	Wuwei	NW	Gansu	9	100%	1.15	9
2012	Hawaii (Hoko)	——	US	0.9	80%	USD0.47 (2-3% increase/Y)	0.72
2013	Wisconsin (Jefferson)	——	US	1	100%	USD0.21 (1% increase/Y)	1
2014	Naidong	WS	Tibet	20	100%	1.15	20
2015	Indiana	——	USA	10	100%	USD0.20	10.2
2015	Eryuan	WS	Yunnan	30	100%	0.95	30
2015	Yanyuan	WS	Sichuan	30	100%	0.95	30
2015	Rhode Island (Johnston)	——	USA	1.5	100%	USD0.175	1.5
2015	Rhode Island (North kingstown)	——	USA	0.5	100%	USD0.19	0.5
2016	Ohio (Minster)	——	USA	4.3	100%	USD0.08 (2% increase/Y)	4.3
2017	Cuomei	WS	Tibet	20	100%	1.15	20
2017	Jiangzi	WS	Tibet	15	100%	1.15	15
2018	Haerbin	NE	Heilongjiang	1	100%	0.7012	1
2021	Xishui	CS	Hubei	40	100%	0.4161	40

Grid-Parity Wind Power Plant Economics (sample)

Assumptions: Tariff =Desulfurization Coal-fire Benchmark tariff, real time tariff by the Power Grid Corp

1. Capacity = 48MW 2. Tariffs = Desulfurization Coal-fire Benchmark tariff	3. Project Financing Ratio：75% 4. Interest rate = 5.39%	5. Bank Loan Term = 12 Years 6. VAT for CAPEX offset by VAT for power sales

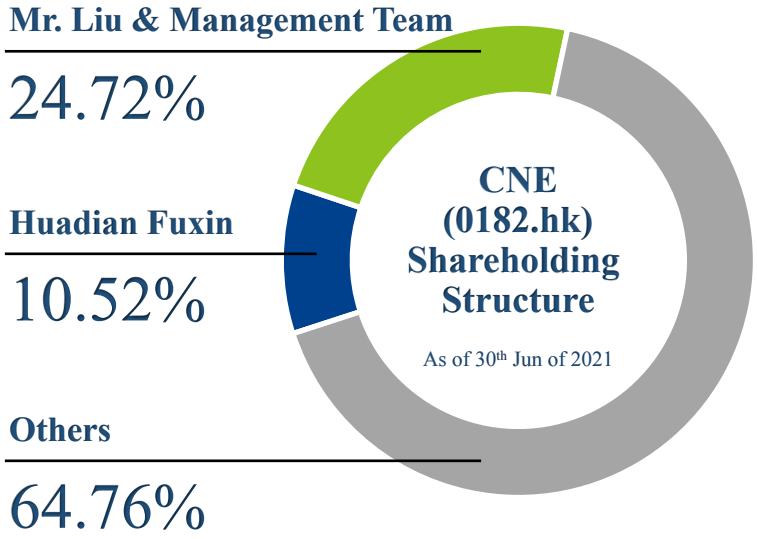
Project Cash Flow

Province	Benchmark tariff（RMB）	Utilization（Hours）	Investment（RMB/kW）	Equity IRR	Cash Flow（in: '000 RMB）											
					Development period	Year1	Year2	Year3	Year4	Year5	Year6	Year7	Year8	Year9	Year 10	Year 11	Year 12
Heilongjiang	0.374	2,800	6,500	24.66%	-78,000	21,990	21,880	21,760	19,260	18,040	15,400	11,620	11,250	10,870	9,470	10,040	9,600
Hunan	0.45	2,500	6,900	21.63%	-82,800	20,470	20,360	20,240	17,910	16,680	15,220	10,380	9,990	9,590	8,170	8,730	8,260
Hubei	0.4161	2,400	6,900	15.65%	-82,800	14,530	14,420	14,300	12,620	11,390	12,150	6,710	5,840	5,440	4,020	4,580	4,120
Anhui	0.3844	2,400	6,900	12.33%	-82,800	10,950	10,840	10,720	9,440	8,210	8,970	5,940	3,340	2,940	1,520	2,080	1,620

Technological progress and lower wind turbine prices make grid parity projects have higher investment value in more regions

CAUTION : The numbers above are hypothetical numbers illustrating a sample financial model for a wind farm in China. Such numbers do not derive from any wind power plant in which CNE has invested or plan to invest.

Stable Shareholder Structure, Professional Management Team



Executive Directors

Mr. Liu Shunxing
An Executive Director of China Energy Council. He once worked in NDRC and China Energy Conservation Investment Corporation

Ms. Liu Jianhong
Former Chief Legal Officer of China Energy Conservation Investment Corporation, possessing over 20 years experiences in energy industry

Mr. Gui Kai
Has more than 20 years experience in power industry. He was vice general manager of Guohua Energy Investment Co., Ltd and General Manager of Shenhua Trading Group

Mr. Niu Wenhui
Has over 20 years financial management experience. He was the Vice President of China Ruilian Industry Group and CFO of Rainbow Group Shenzhen Branch

Mr. Zhai Feng
Has over 20 years experience in capital market management. He was the director, vice president of Shanghai Shenhua Holdings

Mrs. Shang Jia
Has over 20 years experience in energy industry. She once worked for State Electricity Regulatory Commission

Professional and Experienced Management Team

Non-Executive Director

Mr. Wang Feng holds a Master degree in North China Electric University. He currently works for Huadian Fuxin Energy Limited Company as Director of Planning and Investment Department

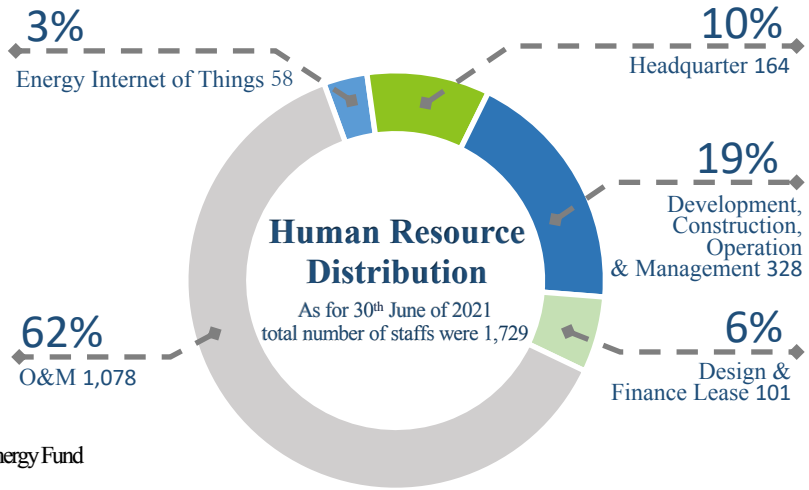
Independent Non-Executive Directors

Mr. Yap Fat Suan, Henry fellow Member of the Institute of Chartered Accountant in England and Wales and an Associate Member of Hong Kong Institute of Certified Public Accountants

Dr. Jesse, Zhixi Fang holds a doctor degree in University of Nebraska-Lincoln. He was the global vice president of Intel and founded Intel Labs China, ILC as its first dean

Ms. Huang Jian holds a Master degree in Central University of Finance and Economics. She is currently a partner of Yongxinzhonghe Certified Public Accountants

Mr. Zhang Zhong holds a Master degree in Renmin University of China. He is currently a partner of ZhongLun Law Firm



Other Management Team

Mr. Wang Xigang –Vice President joined the company in 2009. He had worked for AVIC

Mr. Lu Yichuan –Vice President joined the company in 2019. He had worked for Longyuan Power Group and U.S. Energy Fund

Mr. Wang Meihai –Vice President joined the company in 2019. He had worked for China Datang Corporation

Mr. Zhou Xiaole –Vice President joined the company in 2007.

Mr. Gui Bo –Vice President joined the company in 2018. He had worked for Longyuan Power Group

Mr. Shang Xuelian–Vice President joined the company in 2008. He had worked for Shandong Lubei Chemical Co.,Ltd

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Thank You for Your Interest in CNE

Please feel free to contact us for any inquiries:

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