

2014 Interim Results Presentation – 20th Aug 2014



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# **1H2014 Financial Summary**

		As at 30 <sup>th</sup> Jun 14 (unaudited)	As at 31 <sup>th</sup> Dec 13	Change %	
	Net assets	HK\$ 5,429.1mil	HK\$ 4,993.9mil	+8.7%	
Balance	Cash and cash equivalent	HK\$ 1,403.1mil	HK\$ 1,850.2mil	-24.2%	
Sheet	Gearing ratio (long term debt divided by owner's equity)	0.26	0.26	0.0%	
		1H 2014 (unaudited)	1H 2013 (unaudited)	Change %	FY 2013
	Revenue	HK\$ 1,194.3mil	HK\$ 436.5mil	+173.6%	HK\$ 1,882.6mil
Consolidated	Profit	HK\$ 122.6mil	HK\$ 38.4mil	+219.3%	HK\$ 151.1mil
P&L	Fully diluted EPS	1.43 HK cents	0.53 HK cents	+169.8%	2.03 HK cents
Segment	Power generations <sup>1</sup>	HK\$ 108.9mil	HK\$ 48.3mil	+125.3%	HK\$ 114.3mil
Revenue	EPC&M	HK\$ 1,020.6mil	HK\$ 324.2mil	+213.8%	HK\$ 1,643.7mil
	O&M	HK\$ 64.8mil	HK\$ 63.9mil	+1.4%	HK\$ 124.7mil
	Power generations <sup>2</sup>	HK\$ 94.8mil	HK\$ 53.6mil	+76.9%	HK\$ 117.8mil
Segment	EPC&M	HK\$ 74.2mil	HK\$ -12.9mil	+677.2%	HK\$ 56.4mil
Results	О&М	HK\$ 26.7mil	HK\$ 27.7mil	-3.4%	HK\$ 46.4mil
	Other gains, net	HK\$ 6.1mil	HK\$ 52.2mil	-88.3%	HK\$ 177.2mil

<sup>1.</sup> Power generation revenue from consolidated power plants

<sup>2.</sup> EBIT from consolidated power plants, plus share of results from non-consolidated power plants



# **1H2014 Operational Summary**

		1H20	)14	1H2	2013	Cha	inge	FY 2	013	
Power		Total	Equity	Total	Equity	Total	Equity	Total	Equity	
Investment	Total capacity in operation -Wind - Solar	1,526MW 1,355MW 171MW	702MW 548MW 154MW	1,311MW 1,211MW 100MW	617MW 534MW 83MW	+16.4% +11.9% +71.0%	+13.8% +2.6% +85.5%	1,526MW 1,355MW 171MW	702MW 548MW 154MW	
	Total newly added capacity - Wind - Solar	OMW OMW OMW	OMW OMW OMW	49.5MW 49.5MW 0MW	14.85MW 14.85MW 0MW	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	265MW 194MW 71MW	158MW 87MW 71MW	
Power Generation	Total wind power generation Total attributable wind power generation Weighted average wind farm capacity factor	1,061mil kWh 425mil kWh 837hours		:	1,182mil kWh 530mil kWh 929hours		-10.2% -19.8% -9.9%	2,259mil kWh 1,010mil kWh 1,871 hrs		
	Total solar power generation Total attributable solar power generation Weighted average solar farm capacity factor	136mil kWh 123mil kWh 815hours		45mil kWh 42mil kWh 847hours		+204.2% +193.0% -3.8%		142mil kWh 137mil kWh 1,551 hrs		
	Weighted average tariff -Wind -Solar		B0.5556/kWh ИB1.099/kWh	RMB0.5692/kWh RMB1.312/kWh		-2.4% -16.2%			0.5583/kWh 3 1.169/kWh	
	Turbines availability rate Modules availability rate Grid Curtailment		95.84% 99.77% 15.2%		96.05% 99.42% 25.2%		-0.2% +0.4% -39.7%	95.25% 96.27% 17.6%		
EPC and O&M	No. of projects constructed No. of design & consultancy reports provided No. of O &M service projects		16 69 44		11 70 51		+45.5% -1.4% -13.7%	16 224 43		
Human Resources	Total no. of employees	1,080			1,450		-25.5%	% 1,14		
Emission Reduction	Total tons of CO2 emission reduction		1,240,000	1,130,000		10 +9.		7% 2,490,		



# 2014 Business Outlook & Strategy

	Outlook	Strategy
Power generation	- Expect average grid curtailment to come down further due to more balance portfolio composition and overall improvement in the grid infrastructures	<ul> <li>Implement accountability of safety production internally</li> <li>Carry out thorough inspection to eliminate hazards and defects</li> <li>Focus more on failure analysis and spare parts management</li> <li>Maintain close communication with the local grid companies</li> </ul>
Approval	<ul> <li>NEA announced in Jan 2014, 18GW of wind power target and 14GW of solar power target for 2014</li> <li>4<sup>th</sup> batch of wind power projects amounted to 27.6GW; in which CWP obtained 300MW, totaled to 2.73GW in 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> batch.</li> </ul>	<ul> <li>Increase efforts in project approvals</li> <li>Continue to secure exclusive wind or solar power development with county government</li> <li>Look into distributed solar projects</li> </ul>
Power plant investment	<ul> <li>Potential risk in wind power tariff adjustment</li> <li>Increasing financing costs</li> <li>Higher operating and maintenance costs due to wear and tear of turbines</li> <li>Payment of tariff subsidies continue to lag</li> </ul>	<ul> <li>Focus on wholly-own solar power projects with no or less grid curtailment risk</li> <li>Cooperate with strong SOE partners on wind power projects</li> <li>Diversify financing channels</li> </ul>
Asset optimization	- Target a more balance portfolio of wind and solar power plants, across different regions with no or less curtailment	<ul> <li>Aim to add net 300-350MW of solar power and net 150-200MW of wind power in 2014</li> <li>Avoid concentrating in any one area</li> <li>Continue to sell down power plants with severe curtailment or potential curtailment risks, while invest in quality power plants</li> </ul>
EPC	- Combine the strength of each service and provide more "integrated" services	<ul><li>Work closely with strong SOE partners</li><li>Advance the ability and integration of EPC companies</li></ul>
O&M	<ul> <li>O&amp;M service fees are under pressure, but volume is increasing</li> <li>More demand for spare parts repair and replacement</li> </ul>	- Extend services to third parties' power plants
Overall	- Costs cutting and business integration	Streamline corporate structure, and potentially further layoff     Comprehensive budget management and tighten costs control



# **Strong and Solid Solar Power Project Pipeline**

### **Operating Solar Power Plants:**

### **2014 Solar Power Project Pipeline:**

171MW – total capacity; 154MW – attributable capacity 364.6MW – total capacity; 364.6MW – attributable capacity

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Year	Project name	Province	Capacity (MW)	CWP's stake	Tariff (RMB/kWh)	Project name	Province	Capacity (MW)	CWP's stake (	Tariff RMB/kWh	Status
2011	Delingha Phase I	Qinghai	30	100%	1.15	Naidong	Tibet	20	100%	1.15	under construction
2011	Suqian	Jiangsu	8.88	49%	2.40	Yushen	Shanxi	200	100%	0.95	under construction
	Wuwei	Gansu	9.0	100%	1.15	Pingyuan	Shandong	40	100%	1.2	under construction
	Gonghe  Delingha Phase II	Qinghai Qinghai	30 20	60% 100%	1.00	Yuyang	Shanxi	50	100%	0.95	under early construction
2012	HOKU SOLAR POWER I LLC (USA)	' US	0.9	100%	USD 0.39	Huaping	Yunnan	10	100%	0.95	under early construction
2012	Urban Energy Solar LLC (USA)	US	1	100%	USD 42,928/month	Eeryuan	Yunnan	3.5	100%	0.95	under early construction
2013	Yongren	Yunnan	50	97%	1.00	Dingguan	Habai	20	100%	1.2	under early
2013	Delingha Phase III	Qinghai	20	100%	1.00	Pingquan	Hebei	30	100%	1.2	construction
2013	GSE WI 1, LCC (USA)	US	1	80%	USD 0.80	Indiana Solar LLC (USA)	US	11.1	100%	USD 0.20	under early construction
2013	Jinchuan	Gansu	50	100%	1.00	Jiayuguan	Gansu	50	100%	0.95	sold
2013	Yongchang	Gansu	50	100%	1.00	Target to	net incre	ase 300-3	50MW of nev	w attribu	table

e capacity and reach around 500MW of aggregate attributable capacity by end of 2014



### **Operating Wind Power Plants:**

Year	Project name	Province	Capacity (MW)	CWP's stake	Tariff (RMB/kWh)
2006	Changtu Phase I	Liaoning	50.25	25%	0.64
2008	Taiqi Phase I	Inner Mongolia	49.5	49%	0.52
2008	Erlianhaote Phase I	Inner Mongolia	21	49%	0.52
2009	Linchang Phase I	Jilin	49.5	49%	0.61
2009	Mazongshan	Liaoning	49.5	24.5%	0.61
2009	Qujiagou	Liaoning	49.5	24.5%	0.61
2009	Zhaqi Phase I	Inner Mongolia	49.5	49%	0.54
2009	Heiyupao Phase I	Jilin	49.5	49%	0.61
2010	Wuchuan Yihemei	Inner Mongolia	49.5	46%	0.51
2010	Huadeng Phase I	Inner Mongolia	49.5	32%	0.54
2010	Huadeng Phase II	Inner Mongolia	49.5	32%	0.54
2010	Zhalute Phase II	Inner Mongolia	49.5	32%	0.54
2010	Zhalute Phase III	Inner Mongolia	49.5	32%	0.54
2010	Guazhou	Gansu	201	51.5%	0.52
2011	Kailu	Inner Mongolia	49.5	32%	0.54
2011	Touzhijian	Inner Mongolia	49.5	51%	0.51
2011	Maniuhu	Liaoning	49.5	30%	0.61
2011	Gulibengao	Liaoning	49.5	30%	0.61
2012	Heiyupao Phase III	Jilin	49.5	32%	0.58
2012	Heiyupao Phase IV	Jilin	49.5	32%	0.58
2012	Tianchang	Anhui	48	49%	0.62
2013	Chaoyang Wanjia	Liaoning	48	30%	0.61
2013	Jianghua Yaozu	Hunan	48	59%	0.61
2013	Xiaoxian Guanshan	Anhui	48	49%	0.61
2013	Suzhou Fuli	Anhui	48	49%	0.61

# **Steady Wind Power Project Pipeline**

### 2014 Wind Power Project Pipelines:\*

1.35GW – total capacity; 550MW – attributable capacity 339.9MW – total capacity; 215.7MW – attributable capacity

Project name	Province	Capacity (MW)	CWP's stake	Tariff (RMB/kWh)	Status
Zilingpu	Hubei	48	59.3%	0.61	under construction
Hebi Huolonggang	Henan	49.5	59.3%	0.61	under construction
Gaotong	Shandong	48	49%	0.61	under construction
Sihong	Jiangsu	50.4	30%	0.61	under construction
Dongtian	Hunan	48	100%	0.61	under construction
Jinquan	Hubei	48	100%	0.61	under construction
Yiyang Fancun	Henan	48	49%	0.61	under construction

<sup>\*</sup>not including the 827MW wind power EPC projects with Huadian Fuxin

• Target to net increase 150-200MW of new attributable capacity and reach around 700MW of aggregate attributable capacity by end of 2014

Focus on "JV", "build-sell" and southern projects to ensure power generation and steady capacity growth

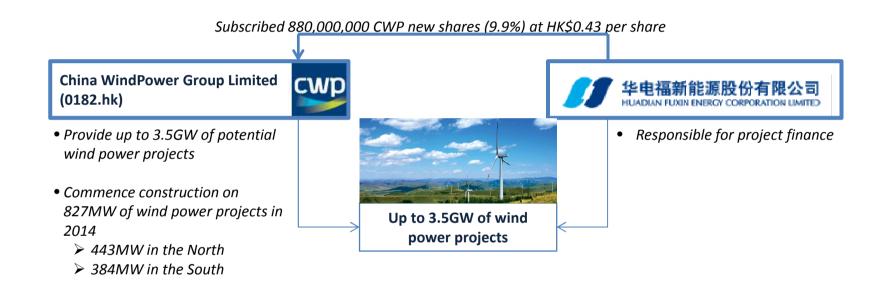


• Provide design, development and

EPC services

# **Co-operation with Huadian Fuxin**

Mar 14→ Successfully brought in a **strong strategic partner** – **Huadian Fuxin** (0816.hk), controlling subsidiary of Huadian Group





### **Company Overview**

# China WindPower Group Limited (0182.hk) 1 Total share outstanding: 8.875bn\* 1 Total assets: HK\$ 10.2bn\* 1 Total net assets: HK\$ 5.43bn\* 2 2014 1H Revenue: HK\$ 1.19bn 2 2014 1H Profit: HK\$ 122.6mil (\* as of 30 June 2014) Solar Power Wind Power

- Expanded into solar power since 2010
- Currently owns and operates 10 solar power plants (total capacity = 171MW, attributable capacity =154MW)
- 365MW of projects fully approved and under construction
- Over 7.5GW of exclusive solar resources in the pipeline
- Strategy Prioritize solar power development to became CWP's core business

- 9 years of development and operational experiences since 2006
- Currently owns and operates 25 wind power plants (total capacity = 1.35GW, attributable capacity = 548MW)
- Total of 2.73GW listed in 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> batch of NEA approved project lists
- 340MW (total capacity) of projects fully approved and under construction
- Over 28GW of exclusive wind resources in the pipeline
- Strategy "JV", "Build-Sell", "Southward Development"



An experienced and integrated SOLAR & WIND developer and operator, with rich resources and solid qualifications

# **Early Mover in Solar Power Development**

### Solar Power Development Trend in China

2011 2012 2010 2013 2014



July - NDRC introduced solar power FiT at RMB 1.15/kWh for solar power plants built before 31/12/2011 and RMB 1/kWh for solar power plants built afterwards

- Total installed solar capacity reached 7GW in China
- Oct State Grid published "Guidance of Grid Connection for Distributed Solar Power" ensuring grid connection and purchase of distributed solar power
- Dec State Council set up localized FiT for solar power plants, and proposed to subside distributed solar power and halve the VAT
- Sharp decline in module prices due to European crisis and over capacity

- Total installed solar capacity reached 16.5GW
- July State council increased solar power capacity target to over 35GW by 2015, growing at around 10GW per vear
- Aug NEA announced 3-tier solar power FiT at RMB 0.9/0.95/1 / kWh and the subsidy will last for 20 years
- Sep halve the VAT until 31 Dec 2015

• Jan - NEA set target of 14GW for 2014, 8GW of distributed solar and 6GW of ground solar power plants

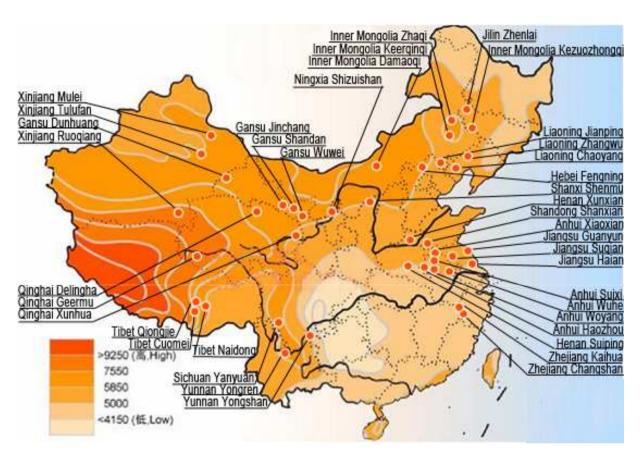
### CWP's Solar Power Development

- Started solar power feasibility study and set solar development strategy
- Setup light measuring stations
- Secured 648MW exclusive solar resources
- Obtained 48MW solar power project approvals and 130MW initiation approvals
- Successfully developed 48MW solar power plants
- solar resources
- Obtained 320MW solar power project approvals and 800MW initiation approvals
- Added 52MW of solar power plants
- Gathered > 5GW of • Signed 5GW of exclusive exclusive solar resources
- Total 420MW of solar power project approvals and 520MW of initiation approvals for near term development
- Gathered > 6.5GW of exclusive solar resources
- Added 71MW of solar power plants, totaled operational solar power plants amounted to 171MW

 Target to add net 300-350MW of solar power plants



### Over 7.5GW of Exclusive Solar Reserves



- The feed-in tariff is divided into three tiers by NDRC, which is RMB0.90/kWh, RMB0.95/kWh and RMB1/kWh based on solar radiation levels where the plant locates
- 2013 China's cumulative installed solar power capacity reached 16.5GW 10.8GW ground; 5.7GW distributed)
- 2014 China's newly installed solar power capacity target is 14GW 6GW ground; 8GW distributed



# **Solar Power Plant Economics (sample)**

### **Solar Power Plant Economics Assumptions:**

- 1. Capacity of solar farm = 30MW
- 2. Capacity factor = 1500hours
- 3. Tariffs = RMB0.95/kWh (include VAT)
- 4. Solar Module annual degradation=1% (20years)
- 5. Module = RMB 4.5/watt, BOS = RMB 4/watt
- 6. Total Investment = RMB 255.00mil
- 7. CAPEX = RMB 229.50mil
- 8. VAT for CAPEX = RMB 33.35mil

- 9. Capital = RMB 51.0mil (20%)
- 10. Bank Loan = RMB 204.0mil (80%)
- 11. Interest rate =  $6.88\%(6.55\% \times 1.05)$
- 12. Construction period = 6 months

### **Project Income Statement:**

(in RMB mil)				Year0	Year1	Year2	Year3	Year4	Year5	Year6	Year7	Year8	Year9	Year10
Net Electricity tariffs	(exclude 17	%VAT)			39.40	39.01	35.81	35.44	35.08	34.71	34.35	33.98	33.62	33.25
Total revenue					39.40	39.01	35.81	35.44	35.08	34.71	34.35	33.98	33.62	33.25
Depreciation	(a)	20 years	229.5		11.48	11.48	11.48	11.48	11.48	11.48	11.48	11.48	11.48	11.48
O & M costs		RMB	0.02/kWh		0.90	0.89	0.88	0.87	0.86	0.86	0.85	0.84	0.83	0.82
Repair costs	3% g	rowth rate/yr	0.3				0.30	0.31	0.32	0.33	0.34	0.35	0.36	0.37
Operating expense	3% g	rowth rate/yr	1.5		1.50	1.55	1.59	1.64	1.69	1.74	1.79	1.84	1.90	1.96
Insurance	0.10% tot	al investment			0.26	0.26	0.26	0.26	0.26	0.26	0.26	0.26	0.26	0.26
Land costs		RMB 2 mil/ yr	2		2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Total					16.13	16.17	16.50	16.55	16.60	16.65	16.70	16.76	16.82	16.88
Operating profit					23.27	22.84	19.30	18.89	18.48	18.06	17.64	17.22	16.80	16.37
Loan balance at end	of the year			204.00	189.43	174.86	160.29	145.71	131.14	116.57	102.00	87.43	72.86	58.29
Interest expense		15 years 6.8	88%	7.02	13.53	12.53	11.52	10.52	9.52	8.52	7.52	6.51	5.51	4.51
Profit before tax					9.74	10.31	7.78	8.37	8.96	9.54	10.13	10.71	11.29	11.87
Tax		25%			0.00	0.00	0.00	1.05	1.12	1.19	2.53	2.68	2.82	2.97
Profit after tax	(b)				9.74	10.31	7.78	7.32	7.84	8.35	7.59	8.03	8.47	8.90
0 ". !				<b>54.00</b>										
Capital				51.00										
VAT offset	(c)	33.35			3.35	3.32	6.09	6.03	5.96	5.90	2.70	-	-	-
Loan repayment	(d)	15 years			-14.57	-14.57	-14.57	-14.57	-14.57	-14.57	-14.57	-14.57	-14.57	-14.57
Cash Flow (a)+(b	o)+(c)+(d)			-51.00	9.99	10.53	10.77	10.25	10.70	11.15	7.20	4.93	5.37	5.80
20-year equity IRR		10	.93%											
20-year project IRR		10	.29%		19.10%	20.220/	15 250/	14.36%	15 270/	16 270/	14.000/	15.75%	16.60%	17 450/
ROE					19.10%	20.22%	15.25%	14.36%	15.37%	16.37%	14.89%	15./5%	10.00%	17.45%

CAUTION: The numbers above are hypothetical numbers illustrating a sample financial model for a solar power plant in China. Such numbers do not derive from any solar power plant in which CWP has invested or plan to invest.

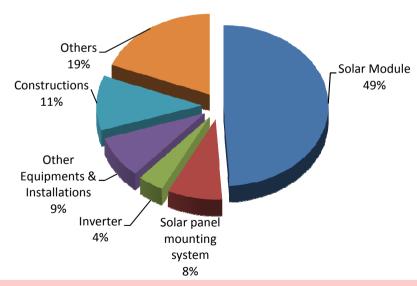


# **Solar Power Plant Economics Analysis**

### **Sensitivity/ Scenario Analysis:**

Scenario (assuming other factors held constant)	Impact on the first year Profit	Impact on Eq IRR	Eq IRR change (from base case of 18.93%)
Grid tariff reduced to RMB0.90/kWh (include VAT)	- RMB 2.07mil	-3.40%	15.53%
Capacity factor decreased by 100 hours	- RMB 2.56mil	-4.17%	14.76%
PBOC rate increased by 0.50%	- RMB 1.03mil	-1.26%	17.67%
Project cost decreased to RMB 8/watt	+RMB 1.49mil	+3.77%	22.70%
No additional land costs	+RMB 2.00mil	+3.61%	22.54%

### **Project Costs Distribution:**



CAUTION: The numbers above are hypothetical numbers illustrating a sample financial model for a solar power plant in China. Such numbers do not derive from any solar power plant in which CWP has invested or plan to invest.



# **Experience Gathered, Lesson Learnt and Entering into a Stable Market**

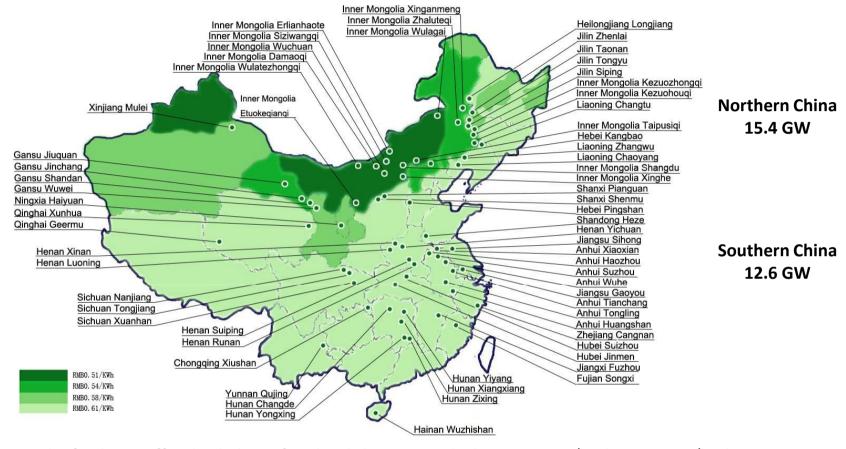
### Wind Power Development Trend in China

2007 & 2008	2009	2010	2011	2012	2013	2014
<ul> <li>Wind power began to take off</li> <li>Shortage in turbine and equipment supplies</li> <li>Implementation of Renewable Energy Law in Sep.</li> <li>Listed – first wind power company listed in HK, raised HKD 1bn</li> <li>Secured abundant exclusive wind reserves</li> </ul>	FiT (RMB 0.51/ 0.54/ 0.58/ 0.61/ kWh) were set  Overcapacity in turbines, sharp downward trend in turbine prices  China 4-trillion stimulus plan  China surpassed the US in terms of annual installed wind power capacity	• NEA centralized the wind power plants approval • Turbine prices continued to drop • Grid connection and curtailment problem started to become prominent • Global lead on both annual installed wind power capacity and cumulative installed capacity	<ul> <li>Implementation of LVRT and other technical requirements for wind power plants</li> <li>NEA announced 1st batch of wind power approved projects of 26.8GW in Aug</li> <li>Encourage divest wind power development to the South/inland</li> </ul>	North	improvement in	<ul> <li>Jan – NEA set target of 18GW for 2014</li> <li>NEA announced 4th batch of wind power approved projects of 27.6GW in Mar</li> </ul>
<ul> <li>FiT entered into practice</li> <li>Wind power continued to grow rapidly</li> <li>Tight financing environment</li> <li>Partnered with strong SOEs to leverage on the financing capacities</li> </ul>	Expanded capacities and completed 8 grid connected wind power plants	Sell" strategy	<ul> <li>Diversify into the South</li> <li>Received 400MW of approval from the 1st batch</li> <li>First wind power company to issue CNH bond in HK</li> </ul>	<ul> <li>Received 1,150MW of approval from the 2nd batch</li> <li>Start selling down equity stakes in northern wind power plants</li> <li>Severe costs cutting</li> </ul>	<ul> <li>Received 880MW of approval from 3<sup>rd</sup> batch</li> <li>More diversified and balanced portfolio</li> <li>Less curtailment, higher average utilization hours</li> <li>Prioritize southern wind power plants development</li> </ul>	<ul> <li>Received 300MW of approval from 4th batch</li> <li>Work closely with SOE IPPs</li> <li>Prioritize southern wind power plants development, target to add 150MW net attributable capacity</li> </ul>

Constantly staying ahead of market trend. Always taking a proactive and agile approach to challenges



### >28GW of Exclusive Wind Reserves



- The feed-in tariff is divided into four levels by NDRC, which is RMB0.51/kWh, RMB0.54/kWh, RMB0.58/kWh and RMB0.61/kWh based on the wind resources at each region
- 2013 China's cumulative installed wind power capacity reached 77.58GW
- 2014 China's newly installed wind power capacity target is 18GW



# **Wind Power Plant Economics (sample)**

### **Wind Power Plant Economics Assumptions:**

- 1. Capacity of wind farm = 48MW
- 2. Capacity factor = 1800hours (0.228)
- 3. Tariffs = RMB0.61/kWh (include VAT)
- 4. CER = EUR5/MT

- 5. Total Investment = RMB 374.4mil (RMB7.8/watt)
- 6. CAPEX = RMB 318.2mil
- 7. VAT for CAPEX = RMB 46.2mil
- 8. Capital = RMB 74.9mil (20%)

- 9. Bank Loan = RMB 299.5mil (80%)
- 10. Interest rate =  $6.88\%(6.55\% \times 1.05)$
- 11. Construction period = 12 months
- 12. VAT for CAPEX offset by VAT for power sales

### **Project Income Statement:**

(in RMB mil)			Year0	Year1	Year2	Year3	Year4	Year5	Year6	Year7	Year8	Year9	Year 10
Net Electricity tariffs	(exclude 17	7%VAT)		45.05	45.05	45.05	45.05	45.05	45.05	45.05	45.05	45.05	45.05
VAT Refund (8.5%)										3.34	3.34	3.83	3.83
Total revenue				45.05	45.05	45.05	45.05	45.05	45.05	48.38	48.38	48.88	48.88
Depreciation	(a)	23 years 318	8	13.84	13.84	13.84	13.84	13.84	13.84	13.84	13.84	13.84	13.84
O & M costs	(-7	0.03/kWl		2.59	2.59	2.59	2.59	2.59	2.59	2.59	2.59	2.59	2.59
Repair costs		3% of elec tariff rev		1.35	1.35	1.35	1.35	1.35	1.35	1.35	1.35	1.35	1.35
Operating expense				1.54	1.59	1.63	1.68	1.73	1.79	1.84	1.89	1.95	2.01
Total				19.32	19.37	19.41	19.46	19.51	19.57	19.62	19.67	19.73	19.79
Operating profit				25.73	25.68	25.63	25.58	25.53	25.48	29.11	29.20	29.14	29.09
Loan balance at end	of the year		300	275	250	225	200	175	150	125	100	75	50
Interest expense		12 years 6.88%	6	20	18	16	15	13	11	9	8	6	4
Profit before tax				5.99	7.66	9.32	10.99	12.66	14.32	19.67	21.48	23.14	24.79
Tax		25%		-	-	-	1.37	1.58	1.79	4.92	5.37	5.78	6.20
Profit after tax	(b)			5.99	7.66	9.32	9.62	11.08	12.53	14.75	16.11	17.35	18.60
Capital			74.9										
VAT offset	(c)	46.2		7.66	7.66	7.66	7.66	7.66	7.66	0.29	-	-	-
Loan repayment	(d)	12 years		-24.96	-24.96	-24.96	-24.96	-24.96	-24.96	-24.96	-24.96	-24.96	-24.96
Cash Flow (a)+(b	)+(c)+(d)		-74.9	2.52	4.19	5.86	6.15	7.61	9.07	3.92	4.98	6.23	7.47
20-year equity IRR		12.27%											
20-year project IRR		9.08%											
ROE		5.667		7.99%	10.22%	12.45%	12.84%	14.79%	16.74%	19.70%	21.51%	23.17%	24.83%

CAUTION: The numbers above are hypothetical numbers illustrating a sample financial model for a wind farm in China. Such numbers do not derive from any wind power plant in which CWP has invested or plan to invest.

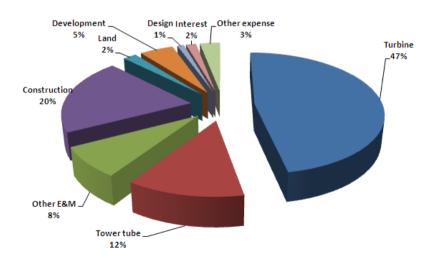




## **Sensitivity/ Scenario Analysis:**

Scenario (assuming other factors held constant)	Impact on Profit	Impact on IRR	IRR change (from base case of 12.27%)
Grid tariff decreased by 1 cents	- RMB 0.72mil	-0.65%	11.62%
Capacity factor decreased by 100 hours	- RMB 2.29mil	-2.05%	10.22%
PBOC rate increased by 0.50%	- RMB 1.51mil	-0.69%	11.58%
Project cost increased to RMB8,000/kw	- RMB 0.87mil	-0.90%	11.37%

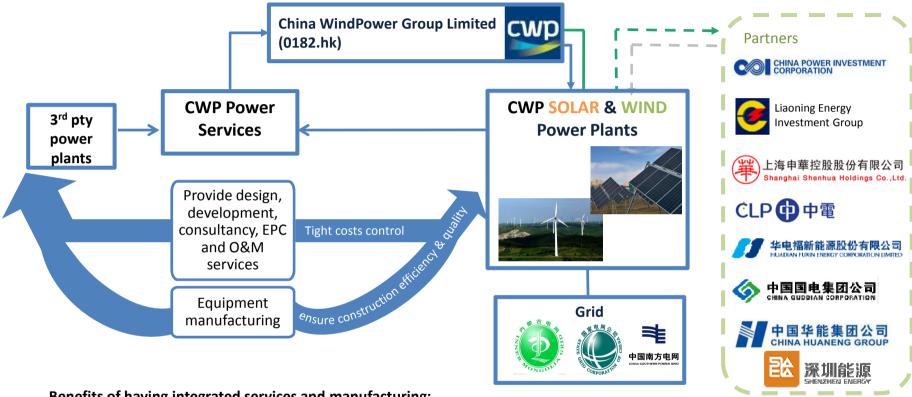
### **Project Costs Distribution:**



CAUTION: The numbers above are hypothetical numbers illustrating a sample financial model for a wind farm in China. Such numbers do not derive from any wind power plant in which CWP has invested or plan to invest.



# **Integrated Business Model**



### Benefits of having integrated services and manufacturing:

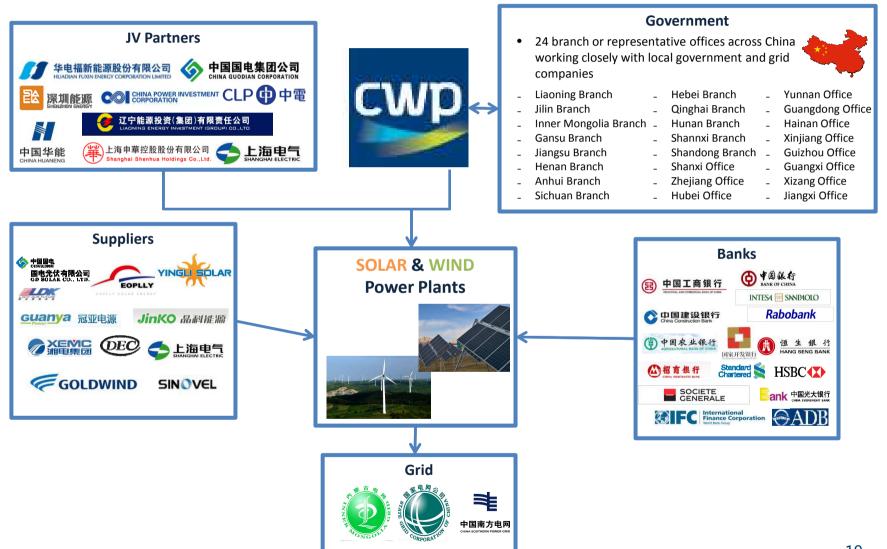
- CWP maintains greater control over the availability of equipments, construction time, costs, and quality when developing wind and solar power projects
- Higher output efficiency due to experienced O&M team
- Improved cash flow from the power plants services business

Integrated business model allows greater control and higher efficiency in capital usage



## **Established Relationships and Platforms**

### Long established relationships and platforms ensuring effective and continuous power plant development





### **Shareholding Structure & Management Team**

### **Shareholding Structure:**



### **Executive Directors & Management:**

Mr. Liu Shunxing, Chairman – An Executive of China Energy Council, the vice president of China Energy Research Institute and a Deputy Director of Energy Conservation and Enterprise Energy Management Committee. He once worked in National Development and Reform Commission and China Energy Conservation Investment Corporation.

Mr. Ko Chun Shun, Johnson, Vice Chairman – Also the Chairman and Executive Director of DVN (Holdings) Limited, Reorient Group Limited and Varitronix International Limited.

**Mr. Yang Zhifeng, CEO** – Former General Manager of Asset Management and Operation Dept in China Energy Conservation Investment Corporation, possesses >9 years of experience in renewable industry.

Mr. Wang Xun, Vice President – Formerly held senior positions at Golden Concord Holdings Limited, and possesses >15 years of experience in renewable energy industry.

**Ms. Liu Jianhong, Vice President** – Former Chief Legal Officer of China Energy Conservation Investment Corporation, possessing 9 years of experience in renewable energy industry.

**Dr. Yu Weizhou, Vice President** – Former Deputy Chief Engineer of Guohua Energy Investment Ltd. Also previously served at State Electricity Regulatory Commission of the PRC (SERC) and the Nation's Electric Dept. Possesses strong power industry knowledge and many years of experience in renewable energy project development.

**Mr. Zhou Zhizhong, Vice President** He is in charge of EPC business; former Chairman of Nanjing Power Supply Bureau, the General Manager of Jiangsu Power Construction Company and the VP of the Golden Concord Group. National registered 1<sup>st</sup> class construction engineer. Possesses over 20 years of power engineering experience.

Ms. Ko Wing Yan, Samantha – Former director of structured credit and fund solutions department at HSBC, over 7 years experience in investment and financing.





### **Independent Executive Director:**

Mr. Yap Fat Suan, Henry – Fellow Member of the Institute of Chartered Accountant in England and Wales and an Associate Member of Hong Kong Institute of Certified Public Accountants. Mr. Yap has extensive experience in finance and accounting. He is also an independent non-executive director of DVN (Holdings) Limited.

**Dr. Wong Yau Kar, David** – Permanent Honorary President of the Chinese Manufacturers' Association of Hong Kong and Deputy Chairman of the Hong Kong Institute of Directors.

**Dr. Shang Li** – Was a Associate Professor of the Department of Electrical, Computer and Energy Engineering in University of Colorado at Boulder and the Chair Professor in Tongji University.

**Ms.** Huang Jian – Full time member of SME Board Pubic Offering Review Committee of the China Securities Regulatory Commission.

### **Other Management**

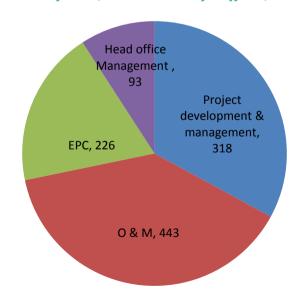
**Mr. Wang Yaobo, Vice President** – Has more than 30 years experience in power system planning and engineering management. He was the Vice Chief Engineer of Jilin Electric Bureau.

Mr. Hu Mingyang, CFO – Mr. Hu is a CPA. Mr. Hu had served as the director of the financial affair department of China Council for the Promotion of International Trade. Also served as the secretary of Board in China Exhibition Investment & Development Co.,Ltd. And the general manager of China Patent Agent (H.K.) Ltd.

Mr. Liu Ruiqing, President Assistant —was the chief engineer of Guohua (Hebei) New Energy Corporation, and vice general manager of Huadian New Energy Development Co. Ltd.(Mengdong Branch).

### **Human Resource Distribution:**

As at 30 June of 2014, total number of staff is 1,080





# **Summary of Financial Statements**

P&L (HK\$'000)	1H 2014	1H 2013	FY2013
Revenue	1,194,334	436,498	1,882,610
Other Income	16,297	15,754	46,401
Other gains, net	13,426	52,173	177,204
Exchange gains, net	3,790	275	10,538
Expenses			
- Cost of construction and inventories sold	(890,966)	(302,261)	(1,436,399)
- Inventory write-down	-	-	(39,934)
- Employee benefit expense	(58,370)	(58,562)	(149,965)
- Depreciation and amortization	(48,681)	(24,732)	(63,991)
<ul> <li>Operating lease payments in respect of land and buildings</li> </ul>	(1,948)	(3,034)	(2,537)
- Other expenses	(56,092)	(52,634)	(114,438)
- Finance costs	(60,330)	(52,736)	(103,496)
Share of results of Associates			
<ul> <li>share of results before provision for receivable</li> </ul>	1,276	5,260	3,272
- provision for receivables	-	-	(2,380)
Share of results of Joint Ventures			
- share of results before provision for receivable	33,454	33,309	59,994
- provision for receivables	-	-	(73,785)
- Loss from discounting of receivables	-	-	-
Profit before income tax	146,190	49,310	193,094
Income tax expense	(23,584)	(10,957)	(41,967)
Profit for the period	122,606	38,353	151,127
Basic earning/(loss) per share (HK cents)	1.43	0.53	2.03

Asset (HK\$'000)	1H 2014	1H 2013	FY2013
Current assets	4,399,055	2,849,339	4,208,691
Non-current assets	5,814,423	4,957,311	5,642,508
Total assets	10,213,478	7,806,650	9,851,199
Current liabilities	3,357,431	2,578,382	3,573,007
Non-current liabilities	1,426,916	674,923	1,284,306
Total liabilities	4,784,347	3,253,305	4,857,313
Net current assets	1,041,624	270,957	635,684
Net Asset	5,429,131	4,553,345	4,993,886
Share Capital	89,462	73,951	80,187
Reserves	5,336,712	4,479,104	4,891,264

Cash Flow (HK\$'000)	1H 2014	1H 2013	FY2013
Net cash from operating activities	179,111	53,408	332,703
Net cash used in investing activities	(145,728)	(460,340)	(270,988)
Net cash from financing activities	(454,886)	199,913	1,037,791
Net increase/(decrease) in cash and cash equivalents	(421,503)	(207,019)	1,099,506
Cash and cash equivalents	1,403,121	558,573	1,850,209



Please feel free to contact us for any inquiries:

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